BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 473.735.238.886 | 597.565.347.774 |
| I | Cash \& Cash equivalents | 110 |  | 42.872 .742 .543 | 104.932.626.374 |
| -------1 | Cash | 111 | V. 01 | 16.872.742.543 | 24.932.626.374 |
| 2 | Cash equivalents | 112 |  | 26.000.000.000.00 | 80-000-000-000-00 |
| II | Short-term financial investments | 120 | V. 02 | 237.353.471.994 | 325.257.677.110 |
| -----1 | Short-term investments | 121 |  | 246.589.179.346 | 339.105.856.011 |
| ------ | Provision for devaluation of short-term investments | 129 |  | (9.235.707.352) | (13.848.178.901) |
| III | Short-term receivables | 130 |  | 72.089.270.743 | 64.198.795.538 |
| ------1 | Trade accounts receivables | 131 |  | 62.377 .755 .706 | 52.181 .417 .635 |
| 2 | Prepayment to suppliers | 132 |  | 2.218.098.452 | 2.190.071.142 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 8.080.283.058 | 10.414.173.234 |
| 6 |  | 139 |  | (586.866.473) | (586.866.473) |
| IV | Inventories | 140 |  | 103.176.880.138 | 88.257.611.880 |
| 1 | Inventories | 141 | V. 04 | 117.349 .016 .613 | 102.429.748.355 |
| 2 | Provision for devaluation of inventories | 149 |  | (14.172.136.475) | (14.172.136.475) |
| V | Other short-term assets | 150 |  | 18.242.873.468 | 14.918.636.872 |
| 1 | Short-term prepaid expenses | 151 |  | 708.064.680 | 45.000.000 |
| 2 | VAT deductible | 152 |  | 16.895.903.631 | 14.550 .848 .292 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4 | Other short-term assets | 158 |  | 638.905 .157 | 322.788 .580 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 90.870 .150 .240 | 92.606 .162 .706 |
| I | Long-term receivables | 210 |  | - | - |
| ------1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - |  |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| - | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 53.474.180.905 | 56.577.363.061 |
| ----1 | Tangible fixed assets | 221 | V. 08 | 38.720 .804 .550 | 41.497 .443 .666 |
|  | - Historical cost | 222 |  | 91.539 .880 .958 | 91.194 .335 .503 |
|  | - Accumulated depreciation | 223 |  | (52.819.076.408) | (49.696.891.837) |
| 2 | Finance leases fixed assets | 224 | V. 09 | -------------- |  |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 14.753.376.355 | 15.079.919.395 |
|  | - Historical cost | 228 |  | 16.550.750.288 | 16.550 .750 .288 |
|  | - Accumulated depreciation | 229 |  | (1.797.373.933) | (1.470.830.893) |


| 4 | Construction in progress | 230 | V. 11 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - |  |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated deprecio-------1ion | 242 |  | - |  |
| IV | Long-term financial investments | 250 |  | - | - |
| ----1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | - | - |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - | - |
| V | Other long-term assets | 260 |  | 37.395.969.335 | 36.028.799.645 |
| ------1 | Long-term prepaid expenses | 261 | V. 14 | 36.894.513.150 | 36.028.799.645 |
| 2 | Deferred income tax assets | 262 | V. 21 | 501.456.185 | - |
| 3 | Others | 268 |  | -- | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 564.605.389.126 | 690.171.510.480 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 147.280.390.278 | 275.357.521.982 |
| I | Short-term liabilities | 310 |  | 145.001.043.983 | 275.357.521.982 |
| ----1 | Short-term borrowing | 311 | V. 15 | 110.043.621.786 | 229.212.408.260 |
| 2 | Trade accounts payable | 312 |  | 9.386 .922 .572 | 9.652 .226 .481 |
| 3 | Advances from customers | 313 |  | 347.621 .745 | 50.000 .000 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 3.537 .392 .383 | 6.713 .747 .043 |
| 5 | Payable to employees | 315 |  | 13.065 .650 .089 | 22.990.996.244 |
| 6 | Payable expenses | 316 | V. 17 | 144.018.154 | 209.490.154 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 7.818.475.798 | 5.928 .365 .904 |
| 10 | Provision for short-term liabilities | 320 |  | -818------ | - |
| 11 | Bonus and welfare fund | 323 |  | 657.341 .456 | 600.287.896 |
| II | Long-term liabilities | 330 |  | 2.279.346.295 | - |
| ---1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 2.279.346.295 | - |
| 4 | Long-term borrowing | 334 | V. 20 | ----------- | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 417.324.998.848 | 414.813.988.498 |
| I------ | Capital sources and funds | 410 | V. 22 | 417.324.998.848 | 414.813.988.498 |
| 1 | Paid-in capital | 411 |  | 141.072.070.000 | 141.072.070.000 |
| 2 | Capital surplus | 412 |  | 287.769.007.126 | 287.769.007.126 |
| 3 | Other capital of owner | 413 |  | - | -- |
| 4 | Treasury stock | 414 |  | (98.898.469.081) | (98.658.469.081) |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 48.-391.------- | 48.391 .223 .244 |
| 8 | Financial reserve fund | 418 |  | 9.891.141.471 | 8.599 .460 .619 |
| 9 | Other fund belong to owner's equity | 419 |  |  | - |
| 10 | Retained after-tax profit | 420 |  | 29.100.026.088 | 27.640 .696 .590 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 564.605.389.126 | 690.171.510.480 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 219.262.580.760 | 283.384.092.191 |
| 2. Deductions | 02 |  | 1.316.656.880 | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 217.945.923.880 | 283.384.092.191 |
| 4. Cost of sales | 11 | VI. 27 | 165.257.573.698 | 232.761.545.606 |
| 5. Gross profit (20=10-11) | 20 |  | 52.688.350.182 | 50.622.546.585 |
| 6. Financial income | 21 | VI. 26 | 12.753.203.185 | 5.693.840.206 |
| 7. Financial expenses | 22 | VI. 28 | (764.404.414) | 916.431.939 |
| - In which: Interest expense | 23 |  | 2.338.737.946 | 1.758.951.474 |
| 8. Selling expenses | 24 |  | 13.226.869.437 | 16.137.200.587 |
| 9. General \& administrative expenses | 25 |  | 6.660.366.842 | 5.084.725.428 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 46.318.721.502 | 34.178.028.837 |
| 11. Other income | 31 |  | 1.860.805.194 | 1.621.000.625 |
| 12. Other expenses | 32 |  | 186.978.555 | 176.793.675 |
| 13. Other profit (40=31-32) | 40 |  | 1.673.826.639 | 1.444.206.950 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 47.992.548.141 | 35.622.235.787 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 7.196.372.976 | 3.575.319.576 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (501.456.185) | - |
| 18. Profit after tax (60=50-51-52) | 60 |  | 41.297.631.350 | 32.046.916.211 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 41.297.631.350 | 32.046.916.211 |
| 19. EPS (VND/share) | 70 |  | 3.590 | 2.890 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 47.992.5448.141 | 35.622.235.787 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 3.428.011.171 | 3.028.272.027 |
|  | Provisions | 03 |  | (4.612.471.549) | (17.646.548.919) |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | 64.136 .624 | 137.636 .893 |
|  | Loss/gain from investment | 05 |  | (12.402.578.461) | (2.390.957.518) |
|  | Loan interest expenses | 06 |  | 2.338.737.946 | 1.758.951.474 |
| 3 | Operating profit before the changes of current capital | 08 |  | 36.808.383.872 | 20.509.589.744 |
|  | Changes in accounts receivable | 09 |  | (13.048.008.530) | (54.682.427.691) |
|  | Changes in inventories | 10 |  | (14.919.268.258) | 19.920.389.865 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (5.953.965.649) | 8.361.566.688 |
|  | Changes in prepaid expenses | 12 |  | (1.528.778.185) | (326.117.887) |
|  | Loan interest paid | 13 |  | (2.231.950.281) | (1.457.258.786) |
|  | Corporate income tax paid | 14 |  | (10.207.806.117) | - |
|  | Other receivables | 15 |  | --..... | - |
|  | Other payables | 16 |  | (2.777.895.500) | (3.048.899.438) |
|  | Net cash provided by (used in) operating activities | 20 |  | (13.859.288.648) | (10.723.157.505) |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (345.545.455) | (13.663.637) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | (122.201.841.048) |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | (148.903.228.508) | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | 241.842.515.581 | 92.831.730.642 |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 13.654.300.053 | 2.390.957.518 |
|  | Net cash used in investing activities | 30 |  | 106.248.041.671 | (26.992.816.525) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | 14.885.000.000 |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | (240.000.000) | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 219.350.296.632 | 178.379.353.092 |
| 4 | Cash paid to principal debt | 34 |  | (339.256.414.374) | (175.997.654.056) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (34.506.621.000) | - |
| $\cdots$ |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | (154.652.738.742) | 17.266.699.036 |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (62.263.985.719) | (20.449.274.994) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 104.932.626.374 | 111.664.792.159 |
|  | Influence of foreign exchange change | 61 |  | 204.101.888 | 38.013.076 |

